# WE WORK WITH YOU EVERY STEP OF THE WAY!

ASCEND offers what you would expect from a world-class executive development program:

- A psychological ASSESSMENT to heighten self-awareness, identify areas for development, and create a baseline for change.
- STRATEGIC THINKING SKILLS to align the executive's thinking and development with the goals of the organization.
- MENTAL MODELS to create new approaches for perceiving and solving complex problems.
- EXECUTIVE COACHING by experienced executives who have held top leadership positions in progressive companies.
- BLENDED DEVELOPMENT with the optimal 10-20-70 ratio of Classroom, Coaching and Mentoring, and Experiential Learning.
- A LEADERSHIP BRAND module to develop and maintain a personal brand.
- And SELF-DIRECTION coaching, enabling executives to gradually take over the program and run it for themselves.

ASCEND's touchpoint-based design enables our Coaches to deliver a consistent experience across every organization.

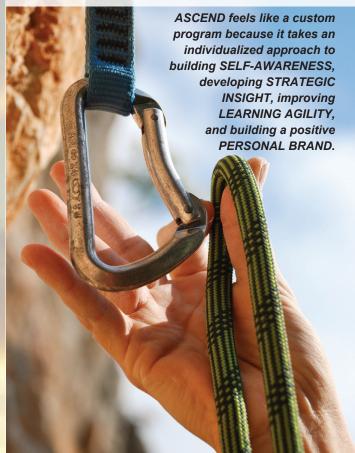


RON COX

SELF-AWARENESS

STRATEGIC INSIGHT

PERSONAL BRAND LEARNING AGILITY



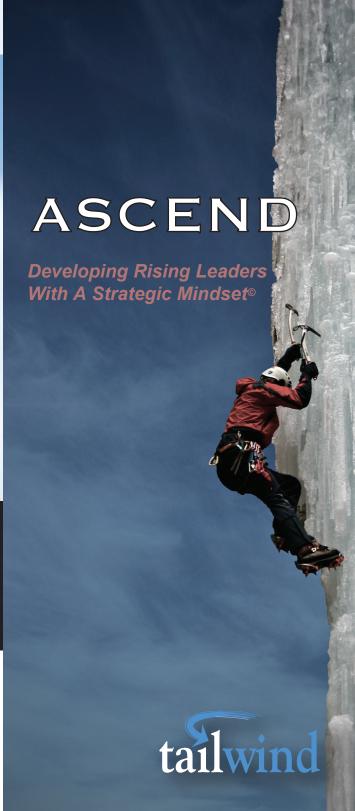
# THE MOST EFFECTIVE LEARNING COMES FROM EXPERIENCE.

ASCEND incorporates the 10-20-70 BEST PRACTICE, where 10% is targeted toward traditional classroom events or reading, 20% is focused on Coaching and Mentoring, and 70% of development comes from practicing on the job.



GIVE US A CALL TO LEARN MORE: 813-903-9509

OR EMAIL US: INFO@TAILWINDCONSULTING.COM



# NO LEADERSHIP DEVELOPMENT FUNCTION? NO PROBLEM!

Your organization doesn't have to forego developing your key talent because you don't have the critical mass to build a world-class program—we've done that for you!

# **Introducing ASCEND...**

...a turn-key Leadership Development Process that you can buy for one person —or one hundred!

In many companies, preparing the next generation of leaders is a mixed bag of random opportunities.

ASCEND is a coaching-based leadership program that's powerful enough for complex businesses—and affordable enough for small organizations.

Take advantage of a benchmark program similar to the ones designed for Fortune 500 companies; it's now available to you at a fraction of the cost!

The ASCEND Team manages it all—the assessment process, learning content, Coaching touchpoints, and the productive involvement of the Senior Leader.



"HOW YOU CLIMB A MOUNTAIN IS MORE IMPORTANT THAN REACHING THE TOP."

- YVON CHOUINARD

# **Designed from Proven Best-Practices**

Our experts have designed and delivered similar programs for Fortune 500 Clients. Using in-house expertise, we've made these proven approaches affordable enough for any sized company.

### **EXECUTIVE COACHING**

Experience matters—Participants benefit from their own certified Coach who acts as a one-on-one teacher and thinking partner, while personally guiding them through the program.

# **TURN KEY DESIGN**

Many companies don't have the internal budget or staff to run an effective Leadership program.

ASCEND is a complete world-class program that's ready to go-we handle it all!

# THINKING FRAMEWORKS

Critical thinking is the hallmark of every successful leader.
ASCEND Participants master the strategic thinking frameworks that help them contribute effectively and rise to meet new challenges.

### LEADER INVOLVEMENT

Development is 27% more successful and delivers 1.5 times the ROI when the Participant's Leader is involved. This is a key design component of ASCEND.

# **SELF TAILORING**

The needs of each unique company and individual are the focus of ASCEND. The curriculum unfolds differently for each person—leaders feel like it's been built just for them!

# ASCEND uses a

THINKING-BASED APPROACH
to help each individual develop
within the context of their own
business strategy. This improves
business results while accelerating
the development of the leader.

### VIRTUAL DELIVERY

Meet anywhere in the world and adapt to busy schedules! Meeting online makes it easy and affordable for Coaches and Participants to work together anytime—from virtually anywhere!

## SELF DIRECTION

Development shouldn't stop at the end of ASCEND. Participants learn tools and processes along the way to sustain their effective and ongoing development.

### ONLINE ASSESSMENT

Great leaders are self-aware.
Our proven assessment methodology is administered online and followed up with one-on-one feedback from a trained psychologist.

